

SEC 1410 (06-02)

**SECUR** 



iON

ANNUAL AUDITED IN **FORM X-17A-5** PART III

OMB APPROVAL

OMB Number: 3235-0123

Expires: February 28, 2010 Estimated average burden hours per response..... 12.00

SEC FILE NUMBER

8-17574

# **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINN			MM/DD/	
	MM/DD/YY			· · · · · · · · · · · · · · · · · · ·
A.	REGISTRANT IDENTIFICATI	ON,		
NAME OF BROKER-DEALER: PERS	SHING LLC		OFFICIA	L USE ONLY
ADDRESS OF PRINCIPAL PLACE OF	BUSINESS: (Do not use P.O. Box No	.)	FIRM	A I.D. NO.
ONE PERSHING PLAZA				PROCESS
	(No. and Street)		-	
JERSEY CITY	ŊJ		7399	MAR 2 0 20
\ (City)	(State)	(2	Zip Code)	THOMSOI
NAME AND TELEPHONE NUMBER	OF PERSON TO CONTACT IN REGA	RD TO THIS REP	PORT C	FINANCIA
			(Area Code - T	elephone Number)
<del> </del>	ACCOUNTANT IDENTIFICAT	ION	(Area Code – T	elephone Number)
<del> </del>		ION Report*	(Area Code - T	elephone Number)
NDEPENDENT PUBLIC ACCOUNTA	ANT whose opinion is contained in this land whose opinion is contained whose opinion	ION Report*	(Area Code – T	10154
NDEPENDENT PUBLIC ACCOUNTA	ANT whose opinion is contained in this	ION Report*	(Area Code – T	
NDEPENDENT PUBLIC ACCOUNTA  KPMG LLP  345 PARK AVE.  (Address)	ANT whose opinion is contained in this land (Name - if individual, state last, first, michael NEW YORK	ION  Report*  ddie name)  NY  (State)	(Area Code – T	10154 (Zip Code)
NDEPENDENT PUBLIC ACCOUNTA  KPMG LLP  345 PARK AVE.  (Address)	(Name - if individual, state last, first, mic NEW YORK (City)	Report*  ddie name)  NY  (State)		10154 (Zip Code) ON:MISSION
NDEPENDENT PUBLIC ACCOUNTA  KPMG LLP  345 PARK AVE.  (Address)  CHECK ONE:	(Name - if individual, state last, first, mic NEW YORK (City)	Report*  ddle name)  NY  (State)  SECURITIES AN	ID EXCHANGE C	10154 (Zip Code) OMMISSION
NDEPENDENT PUBLIC ACCOUNTA  KPMG LLP  345 PARK AVE.  (Address)  CHECK ONE:  X Certified Public Accountate  Public Accountant	(Name - if individual, state last, first, mic NEW YORK (City)	Report*  Addic name)  NY  (State)  SECURITIES AN  R	DEXCHANGE CECEIVED	10154 (Zip Code) OMMISSION
NDEPENDENT PUBLIC ACCOUNTA  KPMG LLP  345 PARK AVE.  (Address)  CHECK ONE:  X Certified Public Accountate  Public Accountant	ANT whose opinion is contained in this land (Name - if individual, state last, first, mid NEW YORK (City)	Report*  Addie name)  NY  (State)  SECURITIES AN  R  FEE	ID EXCHANGE C	10154 (Zip Code)  OMMISSION )  8

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond

> unless the form displays a currently valid OMB control number.

#### OATH OR AFFIRMATION

We, Richard Brueckner and Dennis Wallestad, swear (or affirm) that, to the best of our knowledge and belief the accompanying statement of financial condition pertaining to the firm of Pershing LLC, as of December 31, 2007, is true and correct. We further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer and that the financial statements and supplemental information of the Company are made available to all of the Company's members and allied members of the New York Stock Exchange, Inc.

SAL FIAIMI NOTARY PUBLIC OF NEW JERSEY My Commission Explise Reb. 25, 2011

Richard Brucekher, Chief Executive Officer

Dennis Wallestad, Chief Inancial Officer

This report \*\* contains (check all applicable boxes):

- x (a) Facing Page.
- x (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- ☐ (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- x (1) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



# STATEMENT OF FINANCIAL CONDITION

Pershing LLC (An indirect wholly-owned subsidiary of The Bank of New York Mellon Corporation)

Year ended December 31, 2007

# (An indirect wholly-owned subsidiary of The Bank of New York Mellon Corporation)

# Statements of Financial Condition

# Year ended December 31, 2007

# Contents

Facing Page and Oath or Affirmation	
Report of Independent Auditors	1
Financial Statements	
Statement of Financial Condition	
Supplementary Report	
Supplementary Report of Independent Auditors on Internal Control Required by SEC Rule 17a-5	13



KPMG LLP 345 Park Avenue New York, NY 10154

## Independent Auditor's Report

To the Board of Managers and Member of Pershing LLC

We have audited the accompanying statement of financial condition of Pershing LLC (the "Company") as of December 31, 2007. This statement of financial condition is the responsibility of the Company's management. Our responsibility is to express an opinion on this statement of financial condition based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Pershing LLC as of December 31, 2007, in conformity with U.S. generally accepted accounting principles.

KPMG LLP

February 28, 2008

# (An indirect wholly owned subsidiary of The Bank of New York Mellon Corporation)

# Statement of Financial Condition

# December 31, 2007

# (Dollars in millions)

Assets		
Cash and cash equivalents	\$	505
Cash and securities segregated for regulatory purposes		2,229
Collateralized financing agreements:		
Securities purchased under agreements to resell		296
Securities borrowed		1,185
Receivables:		
Customers		5,681
Brokers, dealers and clearing organizations		1,348
Loans to affiliates		361
Intangible assets		34
Financial instruments owned, at fair value		114
Other assets		433
Total assets	\$	12,186
	<del>- , </del>	<u>-</u>
Liabilities and member's equity		
Liabilities:		
Drafts payable	\$	428
Collateralized financing agreements:		
Securities sold under agreements to repurchase		135
Securities loaned		731
Payables:		
Customers		6,296
Brokers, dealers and clearing organizations		1,634
Payables to affiliates		568
Financial instruments sold, but not yet purchased, at fair value		41
Accounts payable, accrued expenses and other		417
		10,250
Subordinated indebtedness		730
Total liabilities		10,980
Member's equity:		
Member's contributions		569
Accumulated earnings		637
Total member's equity	<del></del>	1,206
Total liabilities and member's equity	\$	12,186
The accompanying notes are an integral part of this statement of finance	ial condition	n

(An indirect wholly-owned subsidiary of The Bank of New York Mellon Corporation)

Notes to Statement of Financial Condition

## 1. Organization and Description of Business

Pershing LLC (the "Company") is a single member Deleware Limited Liability Company and a wholly-owned subsidiary of Pershing Group LLC (the "Parent") which is a wholly-owned subsidiary of The Bank of New York Mellon Corporation ("BNY Mellon").

The Company is registered as a securities broker-dealer with the Securities and Exchange Commission ("SEC") authorized to engage in fully-disclosed and omnibus clearing, sales and trading and brokerage services. The Company is a member of the New York Stock Exchange, Inc. ("NYSE"), American Stock Exchange, Inc., Financial Industry Regulatory Authority ("FINRA"), Chicago Board of Options Exchange, Inc. and other regional exchanges.

## 2. Summary of Significant Accounting Policies

The Company's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America which require the use of management's best judgment and estimates. Estimates and assumptions that affect the reported amounts in the financial statements and accompanying notes may vary from actual results.

Certain prior year amounts have been reclassified to conform to current year presentation.

## Cash and Cash Equivalents

The Company defines cash and cash equivalents as highly liquid investments with original maturities of three months or less at the time of purchase, other than those held for sale in the ordinary course of business.

## Collateralized Financing Agreements

Securities sold under agreements to repurchase (repurchase agreements) and securities purchased under agreements to resell (resale agreements) are treated as financing arrangements and are carried at their contract amount, the amount at which they will subsequently be resold or repurchased, plus related accrued interest. Repurchase and resale agreements are typically collateralized by cash or government and government agency securities and generally have terms from overnight up to three months.

Securities borrowed and securities loaned are financing arrangements that are recorded at the amount of cash collateral advanced or received. For securities borrowed, the Company deposits cash, letters of credit or other collateral with the lender. For securities loaned, the Company receives cash collateral that typically exceeds the market value of securities loaned.

It is the Company's policy to take possession of the underlying collateral, monitor its market value relative to the amounts due under the agreements and, when necessary, require prompt transfer of additional collateral or reduction in the loan balance in order to maintain contractual margin protection. In the event of counterparty default, the financing agreement provides the Company with the right to liquidate the collateral held.

(An indirect wholly-owned subsidiary of The Bank of New York Mellon Corporation)

Notes to Statement of Financial Condition (continued)

Interest and rebate revenues and expense are earned from collateralized financing transactions and are accounted for on an accrual basis.

# Receivables and Payables - Brokers, Dealers and Clearing Organizations

Receivables from brokers, dealers and clearing organizations include amounts receivable for securities not delivered by the Company to a purchaser by the settlement date ("fails to deliver"), net receivables arising from unsettled trades and the Company's introducing brokers' margin loans. Payables to brokers, dealers and clearing organizations include amounts payable for securities not received by the Company from a seller by the settlement date ("fails to receive"), clearing deposits from introducing brokers, commissions, net payables arising from unsettled trades and amounts payable to the Company's introducing brokers.

#### Financial Instruments Owned

Financial instruments owned and related revenues and expenses are recorded in the financial statement of financial condition on a trade date basis and include related accrued interest or dividends. Fair value generally is based on published market prices or other relevant factors including dealer price quotations.

## Fixed Assets and Intangibles

Fixed assets are recorded at cost, net of accumulated depreciation and amortization. Depreciation is recorded on a straight-line basis over the useful lives of the related assets, generally four to 15 years. Leasehold improvements are amortized on a straight-line basis over the lesser of the term of the lease or 10 years. For internal-use computer software, the Company capitalizes qualifying costs incurred during the application development stage. The resulting asset is amortized using the straight-line method over the expected life, which is generally five years. All other costs incurred in connection with an internal-use software project are expensed as incurred.

Identifiable intangible assets are amortized on a straight line basis over their estimated useful life, which is 15 years from the date of acquisition and are assessed annually for impairment pursuant to the provision of SFAS No. 142, "Goodwill and other Intangible Assets" and SFAS No. 144, "Accounting for Long Lived Assets and for Long Lived Assets to be Disposed Of."

## **Exchange Memberships**

The Company maintains memberships on various domestic exchanges. Exchange memberships owned by the Company are carried at cost and included in other assets. Assessments of the potential other than temporary impairment of carrying values are made periodically. There were no exchange membership impairments in 2007. The Company's carrying value of exchange seats is \$1.3 million with a related market value of approximately \$9.6 million at December 31, 2007.

(An indirect wholly-owned subsidiary of The Bank of New York Mellon Corporation)

Notes to Statement of Financial Condition (continued)

#### Customer Transactions

Receivables from and payables to customers include amounts due on cash and margin transactions. Securities owned by customers are held as collateral for receivables. Customer securities transactions are recorded on a settlement date basis, which is generally three business days after trade date. Securities owned by customers, including those that collateralize margin or other similar transactions, are not reflected in the statement of financial condition.

#### Restricted Stock Units

During the year, BNY Mellon issued restricted stock to employees, including certain Company employees. BNY Mellon accounts for its plan in accordance with Statement of Financial Accounting Standards ("SFAS") No. 123(R) "Share Based Payment", compensation cost is measured at the grant date based on the value of the award and is recognized over the vesting period. The total liability associated with Restricted Stock Units is \$13.8 million at December 31, 2007 and is included in payables to affiliates on the statement of financial condition.

### Income Taxes

For U.S. federal, state and local income tax purposes, the Company has elected to be treated as a separate taxable entity and as such will provide for income taxes in accordance with SFAS No. 109 "Accounting for Income Taxes". Deferred tax assets and liabilities are recognized for temporary differences between the financial reporting and tax bases of the Company's assets and liabilities using the tax rates expected to be enacted when the asset or liability is realized. Valuation allowances are established to reduce deferred tax assets to the amount that more likely than not will be realized. Deferred tax assets and liabilities are included on the statement of financial condition as a component of "other assets" and "payables to affiliates," respectively.

The Company reflects the pro-rata share of tax benefits of its ultimate Parent's tax goodwill amortization as member's contribution on the statement of financial condition.

## Recent Accounting Pronouncements

Effective January 1, 2007, the Company adopted Financial Accounting Standards Board ("FASB") Interpretation No. 48, Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109 ("FIN No. 48"). FIN No. 48 clarifies the accounting for uncertainty in income taxes recognized in a company's financial statements in accordance with Statement of Financial Accounting Standards ("SFAS") No. 109, Accounting for Income Taxes. FIN No. 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The adoption of FIN No. 48 did not have an impact on the Company's financial statements.

(An indirect wholly-owned subsidiary of The Bank of New York Mellon Corporation)

Notes to Statement of Financial Condition (continued)

#### 3. Subordinated Indebtedness

At December 31, 2007, the Company had a subordinated debt agreement with the Parent and another with BNY Mellon which bear interest at a rate of LIBOR plus 120 basis points (6.45% at December 31, 2007) and which qualify as regulatory net capital in accordance with SEC Rule 15c3-1. Indebtedness of \$480 million with the Parent qualifies as equity in the debt to debt plus equity ratio and matures on March 31, 2013. Indebtedness of \$250 million with BNY Mellon matures on December 22, 2008. In accordance with SEC regulations, subordinated indebtedness may not be repaid if net capital is less then 5% of aggregate debit items, as defined, or if other net capital rule requirements are not met.

# 4. Receivables from and Payables to Brokers, Dealers and Clearing Organizations

At December 31, 2007, amounts receivable from and payable to brokers, dealers and clearing organizations include (\$ in millions):

Receivables:		
Securities failed to deliver	\$	335
Clearing organizations		91
Broker and dealers		922
Total receivables	\$	1,348
Payables:		
Securities failed to receive	\$	532
Broker and dealers	•	1,102
Total payables	\$	1,634

### 5. Related Party Transactions

Included in loans to affiliates on the statement of financial condition at December 31, 2007, is approximately \$8.1 million of receivables from affiliates related to operating expenses. Included in payables to affiliates on the statement of financial condition at December 31, 2007, is approximately \$140.3 million of payables to affiliates related primarily to the payable to BNY Mellon for taxes, technology charges allocated by an affiliate and lease payments due to an affiliate for fixed assets.

On June 9, 2006, the Company entered into a lending agreement with an affiliate of the Bank. The Company agreed to lend the affiliate \$50 million which is included in loans to affiliates on the statement of financial condition and bears an interest rate of 6.43% at December 31, 2007 and matures on June 9, 2011.

On December 28, 2007, the Company entered into a lending agreement with the Parent. The Company agreed to lend the Parent \$300 million which is included in loans to affiliates on

(An indirect wholly-owned subsidiary of The Bank of New York Mellon Corporation)

Notes to Statement of Financial Condition (continued)

the statement of financial condition and bears an interest rate of 5.00% at December 31, 2007 and matured on January 3, 2008.

The Company has a \$1 billion unsecured line of credit agreement with the Parent, principally to finance purchases of securities by customers on margin. At December 31, 2007, there were borrowings of \$25.6 million against the line of credit included in payables to affiliates on the statement of financial condition and interest on such borrowings is at a rate of 3.31%.

The Company provides clearing services to various wholly-owned broker-dealers of the Parent and indirect wholly-owned subsidiaries of BNY Mellon. Cash balances due to these affiliates were approximately \$117.3 million at December 31, 2007, which are included in payables to affiliates on the statement of financial condition.

#### 6. Fixed Assets

Fixed assets are included in other assets on the statement of financial condition and consisted of the following:

		December 31, 2007	
Capitalized software	\$	61	
Leasehold improvements		10	
Computer equipment		8	
Computer software		7	
Other		7	
Total	\$	93	
Less accumulated depreciation			
and amortization	_	(50)	
Total	\$ _	43	

### 7. Intangibles

Intangibles amounted to approximately \$34 million, net of accumulated amortization of \$2.1 million, at December 31, 2007. The original purchase agreement to acquire the assets of certain introducing broker dealer contractual arrangements from Neuberger Berman, LLC was dated September 7, 2006.

### 8. Regulatory Requirements

As a registered broker-dealer the Company is subject to the Uniform Net Capital Rule under Rule 15c3-1 of the Securities Exchange Act of 1934. The Company has elected to use the alternative method of computing regulatory net capital requirements provided for in Rule

(An indirect wholly-owned subsidiary of The Bank of New York Mellon Corporation)

Notes to Statement of Financial Condition (continued)

15c3-1. Under the alternative method permitted by this Rule, the required net capital may not be less than two percent of aggregate debit items arising from customer transactions or \$1.5 million, whichever is greater. At December 31, 2007, the Company's regulatory net capital of \$1.2 billion was 17.97% of aggregate debit items and in excess of the minimum requirement by \$1.1 billion. The Company's debt to debt plus equity ratio was 12.90%.

Advances to affiliates, repayment of borrowings, dividend payments and other equity withdrawals are subject to certain notification and other provisions of the Rule 15c3-1 and other regulatory bodies.

Pursuant to Rule 15c3-3 of the SEC, the Company may be required to deposit in a Special Reserve Bank Account, cash or acceptable equivalents for the exclusive benefit of customers. At December 31, 2007, the Company had \$1.93 billion of cash and securities on deposit in such accounts.

As a clearing broker, the Company has agreed to compute a reserve requirement for the proprietary accounts of introducing broker dealers (the "PAIB Reserve Formula"). The PAIB calculation is completed in order for each correspondent firm that uses the Company as its clearing broker-dealer to classify its assets on deposit at the Company as allowable assets in the correspondents' net capital calculation. The Company had \$299 million of cash and securities on deposit in such accounts.

#### 9. Lease Commitments

The Company has non-cancelable leases for office space and equipment that expire on various dates through 2021. At December 31, 2007, minimum future rentals on non-cancelable operating leases are as follows (\$ in millions): 2008, \$18; 2009, \$18; 2010, \$19; 2011, \$17; 2012 \$18 and \$145 for the years thereafter. At December 31, 2007, aggregate sublease income for future periods ending in 2009 totaled \$354 thousand.

### 10. Income Taxes

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. For financial reporting purposes, net deferred tax assets at December 31, 2007, of approximately \$3.9 million are included in other assets on the statement of financial condition. Deferred tax assets relate principally to depreciation, amortization, state taxes, and reserves.

# 11. Pledged Assets and Guarantees

At December 31, 2007, the market value of securities that the Company has pledged to counterparties and clearing organizations was \$1.7 billion, which is related to collateralized financing and custody agreements. At December 31, 2007, the market value of securities received as collateral from counterparties was \$1.5 billion. The Company routinely repledges, lends or resells these securities to third parties. At December 31, 2007, the market value of collateral re-pledged or lent was \$311 million.

(An indirect wholly-owned subsidiary of The Bank of New York Mellon Corporation)

Notes to Statement of Financial Condition (continued)

## Obligations Under Guarantees

The Company has adopted the disclosure and recognition requirements for guarantees in accordance with FASB Interpretation Number 45, Guarantor's Accounting and Disclosure Requirements for Guarantees. Including Indirect Guarantees of Indebtedness of Others, whereby the Company will recognize a liability at the inception of a guarantee for obligations it has undertaken in issuing the guarantee, including its ongoing obligation to stand ready to perform over the term of the guarantee in the event that certain events or conditions occur. These recognition requirements pertain to any new guarantees issued subsequent to December 31, 2002 or existing guarantees that were modified after December 31, 2002.

The Company provides guarantees to securities clearinghouses and exchanges. Under the standard membership agreement, members are required to guarantee the performance of other members. Under the agreements, if another member becomes unable to satisfy its obligations to the clearinghouse, other members would be required to meet shortfalls. The Company's liability under these arrangements is not quantifiable or limited and could exceed the cash and securities it has posted as collateral. However, management believes the potential for the Company to be required to make payments under these arrangements is remote. Accordingly, no contingent liability is carried on the statement of financial condition for these arrangements.

In connection with its securities clearing business, the Company performs securities execution, clearance and settlement services on behalf of other broker-dealer clients. Management believes the potential for the Company to be required to make unreimbursed payments relating to such services is remote due to the contractual capital requirements associated with clients' activity and the regular review of clients' capital. Accordingly, no contingent liability is carried on the statement of financial condition for these transactions.

### 12. Financial Instruments and Related Risks

## Customer Activities

Certain market and credit risks are inherent in the Company's business, primarily in facilitating customers' trading and financing transactions in financial instruments. In the normal course of business, the Company's customer activities include execution, settlement, and financing of various customer securities, which may expose the Company to off-balance sheet risk in the event the customer is unable to fulfill its contractual obligations.

The Company's customer securities activities are transacted on either a cash or margin basis. In margin transactions, the Company extends credit to customers, which is collateralized by cash and/or securities in the customer's account. In connection with these activities, the Company executes and clears customer transactions involving securities sold but not yet purchased and option contracts. The Company seeks to control risks associated with its customer activities by requiring customers to maintain margin collateral in compliance with various regulatory, exchange and internal guidelines. The Company monitors required margin levels daily; pursuant to such guidelines, requires the customer to deposit additional

(An indirect wholly-owned subsidiary of The Bank of New York Mellon Corporation)

Notes to Statement of Financial Condition (continued)

collateral or to reduce positions, when necessary. Such transactions may expose the Company to significant off-balance sheet risk in the event the margin is not sufficient to fully cover losses which customers may incur. In the event the customer fails to satisfy its obligations, the Company may be required to purchase or sell the collateral at prevailing market prices in order to fulfill the customer's obligations.

The Company's customer financing and securities settlement activities may require the Company to pledge customer securities as collateral in support of various secured financing sources, such as securities loaned. Additionally, the Company pledges customer securities as collateral to satisfy margin deposits of the Options Clearing Corporation. In the event the counterparty is unable to meet its contractual obligation to return customer securities pledged as collateral, the Company may be exposed to the risk of acquiring the securities at prevailing market prices in order to satisfy its obligation. The Company controls this risk by monitoring the market value of securities pledged on a daily basis and by requiring adjustments of collateral levels in the event of excess market exposures.

#### Credit Risk

As a securities broker and dealer, the Company is engaged in various securities trading and brokerage activities servicing a diverse group of domestic and foreign corporations, governments, and institutional and individual investors. A substantial portion of the Company's transactions is executed with and on behalf of institutional investors including other broker-dealers, banks, U.S. government agencies, mutual funds, hedge funds and other financial institutions. The majority of the stock borrow/stock loan business is conducted with a single counterparty on a collateralized basis.

Credit risk is the potential for loss resulting from the default by a counterparty of its obligations. Exposure to credit risk is generated by securities and currency settlements, contracting derivative and forward transactions with customers and dealers, and the holding in inventory of bonds and/or loans. The Company uses various means to manage its credit risk. The creditworthiness of all counterparties is analyzed at the outset of a credit relationship with the Company. These counterparties are subsequently reviewed on a periodic basis. The Company sets a maximum exposure limit for each counterparty, as well as for groups or classes of counterparties. Furthermore, the Company enters into master netting agreements when feasible and demands collateral from certain counterparties or for certain types of credit transactions.

### Financial Instruments With Off-Balance-Sheet Risk

The Company enters into various transactions involving derivatives and other off-balance sheet financial instruments. These financial instruments include forward foreign exchange contracts that are used to meet the needs of customers. Generally, forward foreign exchange contracts represent future commitments to purchase or sell foreign currency at specific terms at specified future dates. The Company mitigates the risk of these transactions by entering into offsetting transactions with an affiliate.

(An indirect wholly-owned subsidiary of The Bank of New York Mellon Corporation)

Notes to Statement of Financial Condition (continued)

## 13. Financial Instruments Owned and Sold, But Not Yet Purchased

The Company had financial instruments owned and sold recorded on the statement of financial condition in financial instruments owned, at fair value and financial instruments sold, but not yet purchased, at fair value as follows (\$ in millions):

	Financial Instruments Owned	_	Financial Instruments Sold, But Not Yet Purchased
Equities	\$ 47	\$	7
Corporate debt	41		30
U.S. Government debt	8		3
Municipal debt	17		-
Other	1	_	1
	\$ 114	\$ _	41

Certain trading activities expose the Company to various risks. These risks are managed in accordance with established management policies and procedures.

### Market Risk

Market risk is the potential loss the Company may incur as a result of changes in the market or fair value of a particular financial instrument. All financial instruments are subject to market risk. The Company's exposure to market risk is determined by a number of factors, including size, duration, composition and diversification of positions held, the absolute and relative level of interest rates and foreign currency exchange rates, as well as market volatility and liquidity. The Company manages market risk by setting and monitoring adherence to risk limits.

Financial instruments sold, represent obligations of the Company to deliver the specified security at the contracted price and thereby, create a liability to purchase the security in the market at prevailing prices. Accordingly, these transactions result in off-balance sheet risk, as the Company's ultimate obligation to satisfy the sale of financial instruments sold, may exceed the amount reflected in the statement of financial condition.

#### 14. Legal Proceedings

The Company is involved in legal proceedings concerning matters arising in connection with the conduct of the Company's businesses. The Company believes, based on currently available information and advice of counsel, that the results of such proceedings, in the aggregate, will not have a material adverse effect on the Company's financial statements. The

(An indirect wholly-owned subsidiary of The Bank of New York Mellon Corporation)

Notes to Statement of Financial Condition (continued)

Company intends to defend itself vigorously against all of the claims asserted in these matters.

### 15. Fair Value Information

At December 31, 2007, substantially all of the Company's assets and liabilities were carried at either market or fair value, or at amounts that approximate such values. Assets and liabilities carried at contractual amounts that approximate fair value include collateralized short-term financing agreements, receivables, payables and accrued liabilities, and subordinated indebtedness. The market values of such items are not materially sensitive to shifts in market interest rates because of the limited term to maturity of these instruments and/or their variable interest rates.

### 16. Employee Benefit Plans

BNY Mellon sponsors a 401(k) plan (the "Plan") for its active employees. The Plan offers the Company's employees the opportunity to plan, save and invest for their future financial needs. All employees are eligible to participate and make before and after tax contributions of up to 20% of their eligible compensation. The Company makes periodic contributions to the Plan based on the discretion of Management.

Supplementary Report



KPMG LLP 345 Park Avenue New York, NY 10154

# Report on Internal Control Required by SEC Rule 17a-5(g)(1)

To the Board of Managers and Member of Pershing Advisor Solutions LLC

In planning and performing our audit of the financial statements of Pershing Advisor Solutions LLC (the "Company"), as of and for the year ended December 31, 2007 in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting ("internal control") as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control. Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate debits and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with U.S. generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.



A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control. A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Managers, management, the SEC, Financial Industry Regulatory Authority, Inc., and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LLP

February 28, 2008

